

AN IMPROVED CONSUMER EXPERIENCE FROM BEVERAGE CANS

AGENDA

Introducing Open Clean

Current solutions in the market

Open Clean features and benefits

How it works

Meeting consumer needs

Low adoption costs

What next?



IN A NUTSHELL

Open Clean[™] brings to the market a more hygienic beverage can, with a better pour whilst offering more opportunities for promotions.

AN IMPROVED CONSUMER EXPERIENCE FROM BEVERAGE CANS

Hygienic design





Low adoption costs











Meets consumer needs

Available for testing

CURRENT SOLUTIONS IN THE MARKET

RING PULL

Works well as a promotional vehicle

Good pour experience

LIMITATIONS



Litter problem

Recycling loss



STAY ON TAB

Resolves litter problem

LIMITATIONS

Opening panel dips into drink, which is perceived as unhygienic by consumers*

Impaired pour due to interference from open panel

Difficult to use for promotions



SOT VENTING ENDS

Some improved pour but not for particulates.

LIMITATIONS

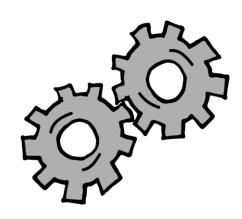
Additional cost

Multiple actions to open

Easily damaged

No promotional improvement

More external surfaces in the drink



SOT PROMOTIONAL ENDS

LIMITATIONS

Tampering risk by lifting tab

Miniscule promotional area on tabs

Not suitable for high value promotions



COVERLEAF

Resolves the Stay on Tab hygiene issues

LIMITATIONS

Additional cost

Additional litter

Easily damaged

Underlying hygiene issues





FEATURES









Better pour

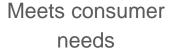


Promotion & Authentication

BENEFITS









Low adoption costs



Available for testing



FULLY LIFT THE TAB TO DEGAS

(as for SOT ends)

PULL BACK TO OPEN

(as for RP ends)







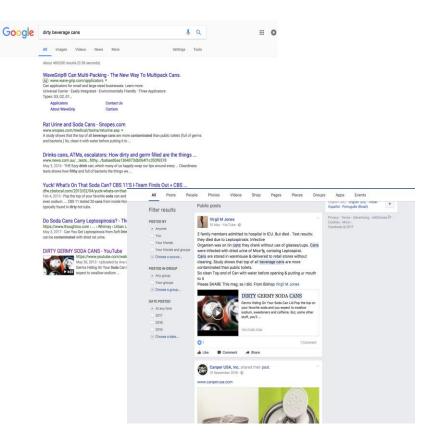
IT'S THAT EASY!





Consumers in China, South Asia and Middle East generally do not accept SOT due to concerns over hygiene and pour

Consumers in Europe and Americas continue to voice concerns over bevcan hygiene





Would buy a can with Open Clean™ instead of SOT



Would pay a small premium for a brand packed in a can with Open Clean™



Would change from their preferred brand to another if it was packed in a can of Open Clean™



Would buy more drinks in cans with Open Clean™

COPEN LOW ADOPTION COSTS

END MAKERS



- Manufactured on existing conversion kit
- Uses current shell and tabs designs
- Only needs new tab and score tools

FILLERS



- Runs on existing lines with same seaming tools
- Meets current ends performance requirements



PATENTS

Patents granted across the World

NOVEL FEATURES

- Functional external opening panel remaining attached to the end
- Lever opening effect to break the score line
- No tear features







